EXCELL

UNIVERSAL DIVERSIFIED BUSINESS SOLUTIONS

ELEVATING BUSINESSES, CREATING & EMPOWERING LEADERS...

00971 58 915 5671 / 00971 56 568 4675 (Call & WhatsApp)

Media & Marketing:

In today's world Media, particularly Social Media playing a significant role in Marketing to establish and develop businesses. Business growth wouldn't be possible without Media & Social Media Marketing. As everything is just a click away.

"Good Marketing makes the company look smart. But, Great Marketing makes the customer feel smart."

That's why we believe in GREAT MARKETING, and we do the same.

"Marketing is all about creating a sense of desire among people to become customers."

"Marketing is not about the products and services, it's about understanding the customer's need."



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<u> Media & Marketing</u>

Media Marketing

- 1. Social Media Marketing.
- 2. PPC Advertising (Google Ads).
- 3. Media Campaign (Digital Media).
- 4. Search Engine Optimization.
- 5. Affiliate Marketing.
- 6. Email Marketing.

Traditional Marketing

- 1. Printed Marketing Material
- 2. Billboards & Ads on streets
- 3. Print Media (News Papers).
- I. ATL, BTL & TTL.
- 5. Referral Marketing (option)
- 6. Drive sales with promotions

<u>ATL:</u> "Above the Line" marketing, which refers to a form of marketing that targets a wide audience through mass media such as television, radio, and newspapers.

<u>BTL:</u> "Below the Line" marketing, which is a more targeted and direct approach to marketing. BTL marketing activities include promotional events, direct mail campaigns, and targeted advertising.

<u>TTL:</u> "Through the Line" marketing, which combines the above two methods. It involves using both ATL and BTL marketing strategies to create a comprehensive, integrated campaign that targets a wide range of consumers across multiple channels.

